



Jamie Wong

- *Arizona Realtor 1998*
- *Designated Broker 2005*

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SUMMARY

2018 Managing Broker, Recruiter and Top Real Estate Professional, Certified Luxury Home Specialist, Master Negotiator and Mom.

ABOUT REMAX FINE PROPERTIES

- #1 Remax Recruiting office in the Southwest, Recipient of Eagle Award
- Fastest Growing Remax in the Southwest
- Remax Fine Properties 1 Billion in Sales 2017
- 205 Real Estate Agents
- Largest Remax in Arizona
- 3 Office Locations (2 Scottsdale, Flagstaff)
- Brokerage of the year

WHY REMAX FINE PROPERTIES, THE FACE OF SUCCESS

- #1 Remax Agent in Arizona- Kristy Ryan (#1 Realtor in Paradise Valley)
- #1 Real Estate Team in the state-Del Rounds team (owner of Fine Properties)
- #2 Real Estate Team in Remax Don Matheson
- #1 Real Estate Agent in Northern Arizona Eileen Taggart
- Brokerage of the year

ABOUT JAIME

- 2017 Platinum Club #3 individual producing agent in Remax Fine Properties.
- 2016 Franchise owner, Awarded Highest Volume Growth Remax office in Southwest.
- 2016 Franchise owner; Awarded Highest per transaction per agent per transaction.
- 2016 Grew Az Fine Living to 125 million in Sales in 4 years. 20 million individual sales.
- 2014 20 Million Real Estate Sales
- 2013 25 Million Real Estate Sales
- 2012 Purchased Remax Fine Living Franchise
- 2010-2012 Top Agent Russ Lyon Sotheby's
- 2004-2013 Top Producer of Golf/sports membership sales Pine Canyon Golf Club
- 2004-2010 Top Producing Agent at Pine Canyon Club, Designated Broker, Onsite Sales
- 2000 Youngest Sales manger Toll Brothers Co.
- 1998-2003 Geoffrey H. Edmunds, Toll Brothers Co.
- 1998 Rookie of year, Geoffrey H. Edmunds, A Toll Brothers Co.
- 2004-2014 86 Million in sales at PINE CANYON.

COMMUNITY CONTRIBUTION

- McKenna Youth Foundation, A Foundation for underprivileged children in the Phoenix Community.
- Highlands Church Christmas Choice 2012/2013
- Sponsor Bonderant Child Help Gala 2013/14
- Highlands Church Children Ministry 2015, 2016.
- Boys and Girls Club, Scottsdale Celebrate Youth Committee 2016/17

EXPERIENCE

Managing Broker, Recruiter and Top Producing Real Estate Agent at Re/max Fine Properties

- January 2017 - Present

After four years of opening Arizona Fine Living an optimal acquisition was presented. Long time peer, Del Rounds acquired my brokerage to grow his successful mega franchise, Fine Properties. I have an amazing opportunity to grow, coach, recruit the best professionals in real estate to the number one brand in real estate, Remax. Meanwhile, I continue my passion providing results and excellent service to my clients and friends and family. Currently celebrating 20 years as a Real Estate professional in Arizona!

Owner of Re/Max Arizona Fine Living at RE/MAX FINE LIVING

- October 2012 - 2016
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Associate Broker at Russ Lyon Sotheby's International Realty

- February 2010 - October 2012

Top producing sales agent at DC Ranch market place, Flagstaff. Highest producing individual first year at Russ Lyon Sothebys with 15 million in sales.

Designated Broker, Marketing and Sales at Pine Canyon

- February 2004 - February 2010

2004 Production of 90 million in sales dollars. Private Membership production doubled. 45% referral rate continuous through 2011. Highest satisfaction in client relations. Top producing agent on staff. Responsible for marketing, direct mail, email contacts, billboards, magazines, client relations, events, problems solving. Implementation of customer satisfaction surveys, platting, design, sales, contracts, legal forms and policies, co broke rules and guidelines, community relations, broker incentives, golf tournaments for private clubs, club analysis, design review, spec home design and construction, development, service as an entire scope.

Sales Manager at Toll Brothers

- April 1998 - January 2002

1998 Rookie of the Year! Youngest Sales Manager within Toll Brothers. Designed, permitted, executed custom and semi custom homes. Sub divide and plat, implement marketing strategy. Community outreach and client relation management. Continued Education and training. Highland Bay new homes sales.

HONORS AND AWARDS

- Hall of Fame
- Platinum Club
- Eagle Award
- Brokerage of the year

